

***These are the unapproved minutes of the Board of Directors teleconference meeting of February 10, 2018. These minutes will be amended if needed and approved at the next Directors meeting.**

Minutes of the Meeting
AMGA Board of Directors
Video Conference
February 10, 2018

President George Virtue called the video conference meeting to order at 8:30 PM Eastern Standard Time. Directors attending either via video conferencing or by phone were George Virtue, George Germaine, Julie Harris, Chandler Lindsley, Sherie Clark, Tim Haws, Michael Birch, Executive Director John Gerow and Registrar Gennie Gerow. Cindy Hallett was unable to join the meeting.

Following the invocation, George V asked if there were additions or corrections needed on the agenda. George Germaine asked that the next meetings be added to the agenda. On a motion by George Germaine and Chandler Lindsley, he agenda was approved as amended.

Treasurer Sherie Clark asked the Executive Director to present the Treasurer's Report. John Gerow reported that 2017 ended with an operating net loss and a negative Net Worth. He explained that the normal November – December income had not materialized until January, during which the Association generated about \$10,000 in revenue. He also explained that he had been unable to pay the last installment of the Stockman Grassfarmer ad and settle an existing balance with Igenity during 2017. These two payables contributed to the negative Net Worth on December 31, 2017. Gerow reported that both of the bills were paid in January and that there no outstanding bills left to pay. He answered several question about the 2017 revenue and expectations for this year. Following the discussion, Sherie Clark and Chandler Lindsley moved to accept the Treasurer's Report as presented.

The Audit Committee, consisting of President George Virtue, Treasurer Sherie Clark and Executive Director John Gerow reported that the 4th Quarter Audit was in order and that all expenses and income were properly accounted for. John Gerow asked that it be read into the minutes that the 2017 AMGA Audit found no irregularities and that all revenue and expenses were properly accounted.

John Gerow reported to the Board on his work since the September meeting. He told the Board that along with "normal" AMGA office work, he had made a farm visit to Tim Haws' Autumn Harvest Farm in Romulus, NY. Gerow also explained that he had been working with new members to get their UT' and Prefixes reserved and other "newbie" questions. Along with these, Gerow said that he had had the opportunity to help several members research bulls and had worked with the Australian Murray Grey Society to secure DNA and a-Mannosidosis test results for members bringing semen in from Australia. Since early January, Gerow said that he had been working on preparation for this meeting.

Following his report, the Executive Director announced the Junior AMGA National Grand Champion Photo winner. The 2017 Jr. Photo Grand Champion was a Junior Heifer Calf, *need her name*, shown by Margie Harris of Myrtle Point, OR. Chandler Lindsley donated an AMGA belt buckle as the prize. John Gerow will put this on the website and in the next issues of MG News Online and the 2018 Shades of Grey magazine.

In Old Business, Gennie Gerow reported that the Facebook page is not up yet.

Chandler and Gennie reported that after their conversations, they did not think it was a good idea to develop a Junior Board Member position. Chandler expressed her concerns that we need to make sure that Junior programs are available to all Juniors. George Virtue asked Chandler, Gennie and Tim Haws to work on programs to get Juniors active in the Association.

In New Business, John Gerow told the Board that with new members joining the Association needs to develop a protocol for reassigning Unique Tattoos and Herd Name Prefixes. George Virtue asked Tim Haws, Chandler Lindsley, and Gennie Gerow to work with John to develop a protocol for reissuing Uts that are in active, making them available for use by new members.

Executive Director Gerow led the discussion on a budget for 2018. He shared several scenarios with the Directors to explain his thinking in developing the budget. Considering the negative cash flow of 2017 Mr. Gerow asked the Directors to consider increasing some fees to give the Association more money for promotion and outreach. Following a lengthy discussion, George Germaine and Michael Birch moved to change Pedigree Registrations to \$25 up to 400 days of age and to change the cost of transfers to \$30. Sherie Clark voted against the proposal which passed.

Gerow asked the Board to approve AMGA having a pen of live animals and a display at the Empire Farm Days in Seneca Falls, NY in August. Director Tim Haws will be sharing the cost of the exhibit. Sherie Clark moved and Chandler Lindsley seconded a motion to approve this expense. The motion passed by acclamation.

The Executive Director had proposed that the Association run the same 4 insertion ad in Stockman Grass Farmer for 2018 in his preliminary budget. Gerow said during the meeting that in light of 2017's operating loss, he was asking the Directors not to approve renewing the ad. Gennie Gerow suggested that John develop a "press release" program to promote Murray Greys in print around the country. The Directors all supported the suggestion.

Sherie Clark and Julie Harris moved that John Gerow redo the budget to reflect the fee changes and present it to the Directors as soon as possible. The motion passed.

President George Virtue reminded the group that the National Show and Meetings will be held at the Clark County Fair in Vancouver, WA in August. The Board meeting is tentatively scheduled for Friday evening August 3 and the Show and membership meeting will on August 4.

The meeting adjourned at 10:30 PM Eastern Standard Time.

Submitted by: _____

Approved by the Board: _____ (date)

